



SPECIALISTS IN SALES AND DISTRIBUTION OF
BULK FUEL PRODUCTS
A CONSOLIDATED SOLUTION TO YOUR EVERYDAY
BUSINESS REQUIREMENTS

A CONSOLIDATED SOLUTION TO YOUR EVERYDAY BUSINESS REQUIREMENTS

We are actively involved in the full supply chain of petroleum products into South Africa.

Our services include the procurement of petroleum products in the international market to the final distribution to our end user through our broad network of retail filling stations in our supply chain, which is entrusted to our various associated group of companies.

Our extensive relationship network means that our clients are assured of constant fuel availability, steadfast deliveries and competitive fuel prices.

WHAT WE DO

Eagle Distribution is an independent refined fuel provider. We are specialised leaders in the industry with over 26 years of experience as wholesale petroleum distributors.

We are specialists in the sales and distribution of bulk fuel products, including Diesel (all grades), Petroleum (all grades) and Lubricants. Our distribution network extends throughout Gauteng, Kwa-Zulu Natal, Mpumalanga and Limpopo.

Our commercial distribution includes the following:

- **Retail Filling Station Industry**
- **Transport / Logistics Industry**
- **Construction Industry**
- **Mining Industry**
- **Agricultural Industry**
- **Wholesale Distributors**

EAGLE DISTRIBUTION PROVIDES THE FOLLOWING PRODUCTS AND SERVICES

UNLEADED 93

UNLEADED 95

**LEAD REPLACEMENT
PETROL 93**

**LEAD REPLACEMENT
PETROL 95**

DIESEL 50PPM

DIESEL 10 PPM

LUBRICANTS:

ALL VARIANTS

LOGISTICS

Eagle Distribution have its own fleet of tanker trucks, equipped with Geo-Tab (an on-board tracker)

Our tankers are fitted with electronic meters to ensure constant and accurate delivery. This enables us to offer our buyers detailed and up to the minute information regarding their delivery.

We are able to compete in this highly competitive market due to our innovation and effective cost managing measures, to the benefit of our clients.



OPERATIONS



Fuel Distribution Across South Africa

Eagle Distribution has been supplying 50ppm Diesel and 95 UPL Petrol across South Africa for more than 26 years. Our products are sourced from reputable international suppliers, including Shell International, Total International, Trafigura, BP, Puma, and others.

1



Retail Site Upgrades and Fuel Dispensers

Eagle Distribution has extensive experience with the construction and overhaul of retail filling stations. Our dedicated staff ensure high standards of installation and construction. We cover all aspects of the process: project coordination, construction, maintenance and inspection of the entire retail station.

2

OPERATIONS



Consignment Stock

One of the unique aspects of the Eagle Brand is our ability to provide filling stations with Consignment Stock. We offer this to reduce the working capital requirements for clients and to transfer the risk and ownership of the stock at the retail filling station to Eagle Distribution. Eagle Distribution monitors the stock levels at the retail filling station electronically and our associated group companies provide an overall management service to ensure efficient operations of the retail filling station.

3



Technological Development

At the forefront of technological development, our team of IT specialists ensure continuous development and improvement of the Fuel Management System, electronic flow meters and electronic dipping probes; just to name a few. Our innovative technology solutions have been tested inter alia at our own retail filling stations for the past 26 years before making them available in the market to third party clients.

4



Retail Sites

OPERATIONS

Our brand is affordable and achievable for current operators and even new entrepreneurs.

One of our focal points is expanding and branding of new & existing retail service stations of which we have had immense success.

7

Retail Sites

We believe that wisdom and experience outweigh a sales pitch and have formed integral long-term relationships over the years and we always look forward to new opportunities to form new relationships.

Eagle Distribution has the supply to numerous reputable retail sites throughout South Africa. Eagle Distribution upgrades and rebrands existing sites. Our retail strategy is effective as we are actively involved in the development and implementation of tailor-made fuel management systems and support.

We currently have 24 retail sites and we are acquiring more as part of our retail strategy.

We offer franchising opportunities for Retail Sites. Please Contact Us in order to apply.

EAGLE DISTRIBUTION





DIVISIONS

NEW DEVELOPMENT

We are able to construct sites where new filling stations need to be constructed. We have developed numerous retail sites (we also assist with the application of Site- & Retail Licenses and are able to support from construction on site to branding and decals; a complete turn key site.)

MAINTENANCE

We supply and install Fuel Dispensers as well as offer maintenance on all the products we sell and install, and service all areas of South Africa as well as neighbouring countries like Swaziland, Mozambique and Zimbabwe. Our levels of commitment and dedication are made visible by the quality of our products provided and supplied to our large footprint of customers.

LOGISTICS

Eagle Distribution has its own fleet of tankers. This ensures that we provide our clients with timeous deliveries, which reduces the price to our end-users.

SALES

Up and above wholesale sales, we offer COC's (Customer Own Collection) services whereby our clients are able to use their own fleet to arrange pick up and delivery of bulk products. Contact Us to place your order.



DIVISIONS

DEVELOPMENT

Whatever you can imagine, we can develop into code. We offer the following solutions:

- **Software Development**
- **Fuel Management System**
- **Automated Tank Gauging**
- **IT Support**
- **Custom Reports**
- **System Integrations**

All in all, whether your firm needs to purchase bulk petroleum products, build a retail site, re-brand an existing site or require a custom developed Fuel Management System ("FMS") we are able to go above and beyond for your integral needs.



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